



Biz Intel Reporting System



Automated Manufacturing Solutions, Inc. • 21 Doheny Lane • Laguna Niguel, CA 92677 • 949.495.0530

Biz-Intel - Performance Analyzer

The business activity tool to spot trends timely, when prompt action can still make a difference!

Because ROES is so efficient and intuitive, we observe that clients enter more of their quotes in ROES and this enables your being able to:

- Review and Compare more Quotes versus Orders.
- Sort, Group and/or Filter by Customer, Sales Rep, Date or on your choice of item.
- Review Product Sales Mix, by Option and Size.

Some of the Results you may realize from your analysis:

- Differences in non-ordered quote rates across products may reveal competitive weaknesses.
- Closure Rate by salesman as well as selling patterns may illustrate areas of sales potential.
- Good Promotions ought to produce significant sales. But before they were sales they were quotes, check your ratio of quotes to orders stimulated by your advertisements.
- All of this can be utilized by your client, enabling you to bring to them something unique and of major potential value.



The Data is filtered so that Fabricator, Sales Rep or Retailer access only appropriate content.

Some of the features of the software are:

- Simple Drag and Drop Fields to manipulate the display
- Click and Filter on any Field narrowing down the search to meaningful information.
- Any User can define Report Layouts and save them for future use making use quick and easy.
- Save a Data Snapshot to your desktop with a click enabling printing, emailing or loading into other software as spreadsheets.



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(A.) Biz Intel Screenshot

BI View

Wholesale Cust Name

Quantity Year

Prod Desc	Color Desc	2010	2011	2012	Grand Total
701 (1/0)	Beige	16	53	41	110
	White	239	296	345	880
701 (1/0) Total		255	349	386	990
701 (1/1) AWN	Beige	9	2	15	26
	White	24	148	95	267
701 (1/1) AWN Total		33	150	110	293
701 (1/1) LH	Beige	17	81	107	205
	White	288	970	917	2175
701 (1/1) LH Total		305	1051	1024	2380
701 (1/1) RH	Beige	14	85	110	209
	White	286	974	473	1733
701 (1/1) RH Total		300	1059	583	1942
Grand Total		893	2609	2103	5605

White - 2010

Quote No	Wholesale Cu...	Job Name	PONo	Quote Date	Status	Line No	Sub Line No	Prod Desc	Prod Group	Quantity	Width
0000011336	Manufactur...	None	None	2/11/2010	Q	15	2	701 (1/0)	Vinyl Classic	1	28.06
0000011350	Manufactur...	None	None	2/18/2010	Q	22	0	701 (1/0)	Vinyl Classic	1	60.00
0000011350	Manufactur...	None	None	2/18/2010	Q	23	2	701 (1/0)	Vinyl Classic	1	26.63
0000011350	Manufactur...	None	None	2/18/2010	Q	25	2	701 (1/0)	Vinyl Classic	1	20.00
0000011350	Manufactur...	None	None	2/18/2010	Q	25	3	701 (1/0)	Vinyl Classic	1	20.00
0000011354	Manufactur...	None	None	2/22/2010	Q	14	1	701 (1/0)	Vinyl Classic	1	25.00
0000011354	Manufactur...	None	None	2/22/2010	Q	15	1	701 (1/0)	Vinyl Classic	1	36.00
0000011354	Manufactur...	None	None	2/22/2010	Q	16	2	701 (1/0)	Vinyl Classic	1	38.00

(B.) Biz Intel Screenshot

BI View

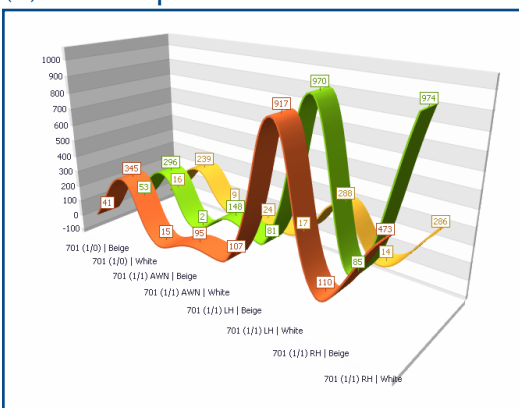
Wholesale Cust Name

Quantity Year

Glass Desc	2010	2011	2012	Grand Total
Clear	10324	256	1651	12231
Clear, Grey			1	1
Clear, Obscure	1		1	2
LowE	214	309	448	971
LowE Argon	2395	10196	13534	26125
LowE Argon, Bronze	4	138	2	144
LowE Argon, Grey		54	11	65
LowE Argon, Obscure	116	33	32	181
LowE, Grey	1			1
LowE, Obscure			57	57
Triple LowE Argon	148	405	335	888
Triple LowE Krptn	10	116	83	209
Grand Total	13213	11507	16155	40875

Quote No	Wholesale Cu...	Job Name	PONo	Quote Date	Status	Line No	Sub Line No	Prod Desc	Prod Group	Quantity	Width
0000201079	Manufactur...	Certified Bu...	None	12/5/2011	Q	2	0	801 DH	Vinyl Classic	1	39.00
0000201079	Manufactur...	Certified Bu...	None	12/5/2011	Q	3	0	801 DH	Vinyl Classic	1	28.00
0000201080	Manufactur...	Masco - Fran	DH	12/21/2011	Q	1	0	801 DH	Vinyl Classic	130	48.00
0000201080	Manufactur...	Masco - Fran	DH	12/21/2011	Q	2	0	801 Twin DH	Vinyl Classic	135	60.00
0000201080	Manufactur...	Masco - Fran	DH	12/21/2011	Q	2	1	801 DH	Vinyl Classic	135	30.00
0000201080	Manufactur...	Masco - Fran	DH	12/21/2011	Q	2	2	801 DH	Vinyl Classic	135	30.00
0000201080	Manufactur...	Masco - Fran	DH	12/21/2011	Q	3	0	801 FX	Vinyl Classic	3	48.00
0000201080	Manufactur...	Masco - Fran	DH	12/21/2011	Q	4	0	801 Twin DH	Vinyl Classic	8	84.00

(C.) Biz Intel Graph



(D.) Biz Intel Graph

